

**MARK ROELLIG**  
*Executive Vice President and General Counsel*  
*Massachusetts Mutual Life Insurance Company*  
*1295 State Street*  
*Springfield, MA 01111*  
*(413) 744-5373 mroellig49@massmutual.com*

***PROFESSIONAL EXPERIENCE***

**December 2005 - Present: Executive Vice President, General Counsel and Secretary, Massachusetts Mutual Life Insurance Company (MassMutual), Springfield, Massachusetts.**

Member of the executive leadership team and report to the Chief Executive Officer. Directly responsible for all legal, regulatory and governmental relations issues in which MassMutual is involved. Also responsible for corporate secretary, Board activities, compliance and internal audit. In 2008 assumed responsibility for real estate facilities, document production, corporate travel and other administrative functions. Lead approximately 500 employees in the various areas of responsibility.

**April 2005 – December 2005: Vice President, General Counsel and Secretary, Fisher Scientific International Inc., (Fisher) Hampton, New Hampshire (elected to leave when it became apparent the company would be sold – the company was sold to Thermo Electron Corp.)**

Member of the executive leadership team of five and reported to the Vice Chairman. Directly responsible for all legal and regulatory issues in which Fisher was involved. Also responsible for corporate secretary and Board activities. Led approximately 75 employees in the various areas of responsibility.

**2002 – April 2005: Vice President, General Counsel and Secretary, Storage Technology Corp. (StorageTek), Louisville, Colorado (elected to leave when it became clear the company would be sold – it was sold to Sun Microsystems Inc.).**

Member of the Executive Management Team and reported to the Chairman, President and CEO of StorageTek. Directly responsible for all legal and public policy issues in which StorageTek was involved. Also responsible for corporate secretary and Board activities, including primary direct interface with the Board. In 2003 assumed responsibility for developing new revenue through IP licensing. In 2004 assumed responsibility for all StorageTek's worldwide marketing activities, corporate strategy and co-responsibility for all quality initiatives. Led approximately 100 employees in the various areas of responsibility.

**2000 – 2002: Board Member, Consultant and Corporate Secretary, Bulletin News Network Inc., Vienna, VA.** Provided consulting services and corporate and legal advice and counsel to a new business which delivers targeted aggregated news content over the internet. Customers included the White House, the Department of Justice and other government and private entities. Bulletin News provides the daily briefing summary for the President of the United States.

**1997 – 2000: Executive Vice President Public Policy, Human Resources & Law, Secretary and General Counsel, U S WEST Inc., Denver, Colorado** (elected to leave upon the close of the merger with Qwest).

Reported to the Chairman, President and Chief Executive Officer of U S WEST. Member of the U S WEST Senior Management Team and responsible for the direction of all company-wide public policy, human resources and legal services for U S WEST. Responsible for all corporate secretary functions including primary interface with the Board. Led a team of approximately 80 attorneys, approximately 1,000 total employees.

**1995 - 1997: Vice President Law & Human Resources, Associate General Counsel and Assistant Secretary, U S WEST, Inc., Englewood, Colorado.**

Reported to the Executive Vice President Law & Human Resources, General Counsel and Secretary of U S WEST. Responsible for antitrust, environmental, ERISA, general corporate, securities and tax law. Also responsible for all U S WEST executive compensation, health benefits, succession planning, compliance activities, workforce management and corporate human resources operations domestically and internationally. Responsible for Board activities including primary direct interface with the Board.

**1992 - 1995: Vice President Law and Associate General Counsel, U S WEST Inc., Denver, Colorado.**

Reported to the Executive Vice President Law & Human Resources, General Counsel and Secretary of U S WEST Inc. Responsible for all U S WEST litigation. Responsibilities grew to include all human resources legal advice and Modified Final Judgment (“MFJ”- decree breaking up the Bell system) advice. Also responsible for the U S WEST Claims Organization, EEO Dispute Resolution Group and document production team.

**1992: Chief Counsel - Minnesota, U S WEST Communications, Inc., Minneapolis, Minnesota.**

Responsible for regulatory litigation before the Minnesota Public Utility Commission and state courts, settlement negotiations, antitrust litigation, legislative drafting, lobbying and legal advice for the State Chief Executive Officer and a member of Minnesota Senior Trial Team and Eastern Region Regulatory Trial Team.

**1988 - 1992: Senior Counsel - Washington, U S WEST Communications, Inc., Seattle, Washington.**

Assisted and handled general regulatory issues and proceedings before the Washington Utilities and Transportation Commission. Lead attorney for the regulatory trials involving various product and services throughout U S WEST's territory.

**1983 - 1988: Attorney and Senior Attorney, Pacific Northwest Bell Telephone Company (“PNB”), Seattle, Washington.**

Responsible for civil litigation for PNB, including motion, trial, and appellate practice before the Washington state and federal courts, together with the supervision of in-house attorneys and outside counsel.

**1979 - 1983: Associate at Perey & Smith and Reed, McClure, Mocerri & Thonn, Seattle, Washington.** Practiced civil litigation at both the trial and appellate level.

***BOARD & COMMUNITY MEMEBERSHIPS***

Sargasso Mutual Insurance Company, Board 2006 – present.

Association of Life Insurance Counsel, Board of Governors 2010 – present.

Best Lawyers, Board of Advisors, 2011 – present.

*ACC Docket* Advisory Board for 2012.

Lawyers Collaborative for Diversity, Board and President, 2012 – present.

Institute for Inclusion in the Legal Profession, Board 2012 - present

***REWARDS AND RECOGNITION***

Recipient of the 2012 Association of Corporate Counsel Excellence in Corporate Practice Award.

Recipient of the Connecticut Law Tribune’s 2012 Legal Departments of the Year awards in both the categories of “Management of In-House Counsel” and “Diversity/Quality of Life.”

Finalist in Corporate Counsel’s 2012 Best Legal Departments.

Recipient of the Minority Corporate Counsel Association's 2011 Employer of Choice Award for the Northeast Region.

Recipient of Boston University 2011 BLSA Diversity Award.

One of five finalists for the 2010 Association of Corporate Counsel and International Law Organization “Global Litigation Team of the Year.”

One of five finalists for the 2010 Association of Corporate Secretaries “Corporate Governance Team of the Year” awards.

Recipient of both the 2010 Boston Bar Association Beacon Award for advancing diversity and inclusion in the legal profession.

Recipient of the 2010 North American South Asian Bar Association Corporate Counsel Achievement Award.

Recipient of the 2003 Colorado Hispanic Bar Association Special Contribution Award.

***PUBLICATIONS, ARTICLES & TEACHING***

“A Business Approach to Corporate Dispute/Litigation Management: A Recipe for Success,” co-author, January 2000.

“Making Your Legal Organization a Strategic Asset for the Business,” author, *ACC Docket*, March 2010.

“OMG! Was that Just a Dream? I Just Became a General Counsel What Do I Do Next?” author, Corporate Executive Board, General Counsel Roundtable, June 2010.

“Transition Lessons for Taking Your First In-House Vows,” co-author *ACC Docket*, November 2010.

“Systemic Challenges to Results-Based Pricing (‘Fixed Fees’) and Solutions,” author 2010 (published abridged in *American Lawyer* January 2011).

“Efficient Board and Committee Processes – What Really Needs to Happen Behind the Scenes,” author (2010).

“Followership,” co-author 2010.

“Preparing for the Worst: The General Counsel, Indemnification and D&O Protection and the Major Corporate Lawsuit,” co-author *ACC Docket*, May 2011.

“The Corporate Counsel’s Guide to Growing Diversity and Inclusion,” co-author *ACC Docket*, July/August 2011.

“So You Want to be a General Counsel? How to Maximize Your Chances for Such an Opportunity,” co-author *ACC Docket*, January/February 2012.

“School Days: How to Hire and Develop In-House Legal Professionals,” co-author *ACC Docket*, October 2012.

“‘WHY’ Diversity and Inclusion is Critical to the Success of Your Law Department,” author (not published – but distributed at conferences).

“Why Corporate Law Departments Should Have 1L Diversity Clerkship Programs and Law Firms Should Support Them,” co-author (not published – but distributed at conferences).

Featured in “An Eye for Talent,” *The National Law Journal*, December 19, 2011.

Guest speaker and panelist at numerous legal conferences.

Selected as an Adjunct Professor to teach “Introduction to In-House Practice” at the University of Colorado Law School in January 2013.

### ***EDUCATION***

University of Washington, School of Business, Seattle, Washington. MBA, 1988. Member Beta Gamma Sigma.

The National Law Center, George Washington University, Washington, D.C. J.D., 1979.

University of Michigan, Ann Arbor, Michigan. B.S. Applied Mathematics, 1976 with high distinction (top 10% of class). Obtained degree in three years 1973 – 1976.

### ***ADMITTED TO PRACTICE LAW (all current and in good standing)***

2011	United States District Court for Massachusetts
2011	United States First Circuit Court of Appeals
2007	Commonwealth of Massachusetts
1993	United States District Court for Colorado
1987	United States District Court for the Eastern District of Washington
1986	State of Colorado
1981	United States Ninth Circuit Court of Appeals

1979 United States District Court for the Western District of Washington  
1979 State of Washington

***PERSONAL***

Born Ann Arbor, Michigan. Married to Lisa Roellig for 22 years. Enjoy travel and physical recreation.