

**JOHN BOYD**

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303.775.9841

**CURRENT EMPLOYMENT:**

**MANAGEMENT/STRATEGY CONSULTANT**

Denver, Colorado: 2002 - Present

Consultant to law firms and other organizations. Advise clients on strategy development and implementation, firm economics, partner and administrator recruiting, business development, mergers, and changes in the legal market. Assist clients by bringing objectivity and experience to the identification and resolution of key management issues.

**ADJUNCT PROFESSOR**

University of Denver Law School: 2005 – Present

Professor for two classes. First, *The Legal Practice Seminar*, focusing on the formation and management of law firms, including legal forms of practice, developing a practice, Rules of Professional Responsibility, and economic issues. Second, *Strategic Marketing*.

**ADJUNCT PROFESSOR**

University of Colorado Law School: 2009 – Present

Professor for *Law Practice Management* focusing on the formation and management of law firms, changes in the legal market, organizational culture, business and strategic planning, and the economics of practice.

**PREVIOUS SIGNIFICANT EMPLOYMENT:**

**EXECUTIVE DIRECTOR**

Winthrop Stimson / Pillsbury Winthrop

New York, New York: 1998 –2001

Chief Operating Officer for a New York based global law firm with nine offices including London, Tokyo, Sydney, Singapore and Hong Kong. Principal responsibilities included practice management, strategy, and client relationship management. Managed all firm operational and practice support services. Evaluated merger candidates, and negotiated the firm's merger with Pillsbury, Madison & Sutro.

**ADMINISTRATIVE PARTNER**

Andrews Kurth

Houston, Texas: 1988 –1995

Administrative Partner/COO for a 350-attorney Houston based law firm with offices in New York, Los Angeles, Dallas, London and Washington, D.C. Principal responsibilities included the supervision of firm financial, operational and practice support services, practice management, and strategy development. Negotiated office leases, technology and service contracts, and law firm mergers. Evaluated new geographic legal markets, practice areas, and lateral partner candidates. Managed the firm through a significant recession, and developed strategies and implementation tactics to adjust to economic conditions.

**DEPUTY ATTORNEY GENERAL  
ASSISTANT ATTORNEY GENERAL-ANTITRUST**

Colorado Attorney General's Office  
Denver, Colorado: 1975–1983

Deputy Attorney General: Reorganized operations of the 140-attorney office to emulate a private law firm, including the development of a legal cost management system for services provided to client agencies. Prepared and presented the annual budget and legislation to the Governor and State Legislature. Directed one of the first law office automation projects in the nation, which included knowledge management, word processing and financial systems. Managed operations and served as a chief advisor to the Attorney General.

Assistant Attorney General: Major antitrust litigations including Colorado v. Aspen Skiing Corporation, et al. Advisor to state regulatory boards and agencies on the possible anticompetitive effects of their actions.

**ADDITIONAL MANAGEMENT POSITIONS AND LAW PRACTICE:**

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|-------------------------|----------------------------------|---------------------------|
| Chief Operating Officer | Gunderson Dettmer                | Menlo Park, California    |
| Vice President          | Smock Management Consultants     | Denver, Colorado          |
| Executive Director      | Stinson, Mag & Fizzell           | Kansas City, Missouri     |
| Associate               | Thelen, Marin, Johnson & Bridges | San Francisco, California |
| Law Clerkship           | Cahill, Gordon & Reindel         | New York, New York        |

**EDUCATION:**

**UNIVERSITY OF MICHIGAN LAW SCHOOL** Degree: J.D.  
Honors: Law School Academic Scholarship  
Research Assistant for a Property Law Casebook

**UNIVERSITY OF IOWA** Degree: B.A.  
Major: Economics  
Honors: National Economics Honorary Society  
College of Liberal Arts Academic Achievement Award

**OTHER ACCOMPLISHMENTS:**

**BAR ADMISSIONS:** Licensed to practice law in Colorado and California

**MAJOR CONFERENCE LECTURES:** Lectures include "Strategic Planning" and "Large Law Firm Management" at the Annual Institute on Law Firm Management in Toronto, "Law Firm Mergers" at the Institute in San Francisco, "Strategic Planning Institute" for the ABA at the University of Michigan Graduate School of Business, "Law Practice Management in a Changing Legal Market" at the University of Colorado Law School, and "Firm Economics" at Law Firm Governance in New York City

**POSTGRADUATE:** Harvard Business School, Leading Professional Service Firms Executive Program