International Business Transactions  
Laws 7611  
Course Syllabus  

University of Colorado Law School  

Professor Young Kim  

Spring, 2010  

Course Description: This course examines the sources of international business law, the relationship between such law and the U.S. legal system, the choice of law in international business disputes, the special issues that arise when doing business with foreign governments, the law governing international sales and the shipment of goods, and international intellectual property protection. In addition, the relationships between law and culture involved in international business transactions will be examined.

Course Materials: The main text for the course is Folsom, Gordon, Spanogle and Fitzgerald. 2009. International Business Transactions Tenth Edition. St. Paul: Thomson Reuters (“Folsom”). In addition, the 2009 Documents Supplement to International Business Transactions assembled by the same authors provides applicable documentary law for many of the issues raised in the problem-oriented main text. Additional course materials have been placed on and may be accessed through the TWEN system (“Select Materials”).

Reading Assignments and Class Participation: The scope of the IBT course is broad and complex. The main text is organized around certain model problems, which allow us to analyze issues in a more fine-grained approach, as well as develop solutions to the problems presented. Students are expected to have studied the assigned Readings and be prepared to participate in class. Class participation constitutes 20% of the grade for the course.

Class Times: Classes will meet on Mondays and Wednesdays at 9:00-10:20 am in Room 207. See the Class Schedule following.

Office Hours by Appointment. Email (yk@colorado.edu) to arrange meetings.

Grading: Your grade for this course will consist of a final examination (80%), to be held as posted (please refer to the Spring, 2010 Final Exam Schedule), and class participation (20%).

Course Schedule: The course will include 27 classes during the spring semester, 2010. See the Class Schedule following.
**International Business Transactions**

**Class Schedule**

**Spring, 2010**

**Background**


**International Trade**

*The Contract*


*Certain Transactions*


*Financing Transactions*


**E-Commerce and Transfers of Technology**


**International Regulation**

**Imports**


**Protection**


**Exports**


**Foreign Investment**


**Disputes**


