On our first day of class, we will discuss Unit IA, which provides an introduction to the nonprofit sector. Please do the readings assigned below, spend a few minutes visiting the websites listed, and think about the questions that follow. On Monday the 23rd, we will discuss Unit IB, which covers the theoretical and policy rationales for the special tax treatment that the sector receives. That assignment is on the class TWEN page; I have also posted a class syllabus as well as the assignments for roughly the first month of the course. Further assignments shall be posted shortly.

**Unit IA: Introduction to the Nonprofit Sector**

- **Fishman Schwarz:** Skim pages 2-14 and 25-30, read carefully pages 30-44
- **Selected Statutes:** Model Nonprofit Corporation Act (3d ed.) (“MNCA3”) §§ 6.40 (Colorado’s act is based on the RMNCA)

1. Spend a few minutes poking around the websites listed above, noting the similarities and differences between the purposes and activities of the organizations. Are all of these tax-exempt? Which are eligible to receive tax-deductible contributions?

2. Spend a few minutes poking around the web trying to find the strangest (whatever that means to you) nonprofit group that you can. What does this group do? Why are you surprised that it is nonprofit? Do you think it should merit special tax treatment? You can visit [http://apps.irs.gov/app/pub78](http://apps.irs.gov/app/pub78) to determine whether the group does, in fact, receive special treatment under the federal tax system. (As we shall see, not all nonprofits receive special tax treatment. The subgroup of nonprofits that do receive special tax treatment are generally referred to as “charities.”).

3. Now spend a few minutes picking a charity (that is, an organization listed in Publication 78 that is eligible to receive deductible contributions) that interests you (it can be the same group you found above, if you like). What does this group do? Why is it a charity? Where does its money come from? Where does its money go? Who runs it? How much can you find out about its activities and governance on its website? Go to [www.guidestar.org](http://www.guidestar.org) and get a copy of its latest Form 990 (Guidestar registration is free). Can you find out more from the 990? Bring the 990 to class.

4. Do you buy Salamon’s “market failure” and “government failure” arguments? Visit [radioparadise.com](http://radioparadise.com) and read the FAQs and look at the playlist. How does this compare to local radio stations like the for-profit Area 93 (FM 93.3, see
http://www.area93.com/main.html) and Colorado Public Radio’s new nonprofit OpenAir station (AM 1340, see http://www.openaircpr.org/)?

5. Do you buy Hansmann’s argument about the role of nonprofits? What fields can you think of in which both nonprofits and for-profits provide services? When you choose between nonprofit and for-profit providers, what influences your choice? Can you think of any fields that suffer from Hansmann terms “contract failure,” but that are dominated by for-profits instead of nonprofits?